

Account Manager (m/f/d)

Job ID: 23102



Basel, Switzerland

About Us

AppTec is a leading software vendor in the field of Unified Endpoint Management and Mobile Security. AppTec is a rapidly growing, self-funded, profitable and globally distributed company. More than 6,400 companies and organizations in 107 countries worldwide utilize the APPTEC360 EMM platform to meet the challenges that they face, when managing applications, documents, configurations and security on mobile devices and desktops.



Profil

Location: Basel-City, Switzerland

Start: immediately or by arrangement

Department: Sales

Pensum: 100%

Your tasks

- Existing customer care
- Acquisition of new customers
- Representation of AppTec at fairs and exhibitions
- Maintaining contacts and customer relationships
- Market analyses for acquisition of new customers
- Consultation and sales negotiations

Your qualifications

- Training in the commercial field (at least 3 years of experience in sales).
- Very good knowledge of German and English, both written and spoken
- Strong communication and teamwork skills
- Creativity and high quality awareness

Interested?

Please apply now and exclusively by e-mail to hr@apptec360.com.

Your application should please include the following documents:

- Cover letter
- Resume/CV
- References
- Salary expectation
- Earliest possible starting date

What we offer

- Extensive opportunities for further training
- Flexible working hours
- Ergonomic workstations
- Free choice of hardware
- Work location in the old town of Basel-Stadt

Printed applications by mail cannot be processed.