

Inside Sales Representative / Customer Success Manager (m/w/d)

Job ID: 250217



Freiburg, Deutschland

About us

AppTec is a leading software vendor in the field of Unified Endpoint Management and Mobile Security. AppTec is a rapidly growing, self-funded, profitable and globally distributed company. More than 6,400 companies and organizations in 107 countries worldwide utilize the APPTEC360 EMM platform to meet the challenges that they face, when managing applications, documents, configurations and security on mobile devices and desktops.



Profil

Location: Freiburg im Br.

Start: immediately or by arrangement

Department: Sales

Pensum: 100%

Your tasks

- First point of contact for potential Customers
- Follow-up of individual offers and clarification of queries
- Development of customer-orientated solutions for problem cases

Your Qualifications

- Training in the commercial field (at least 3 years of experience in sales).
- Very good knowledge of German and English
- Strong communication and teamwork skills
- Affinity for technology and IT
- You work reliably, accurately and in an organised manner
- You show a high willingness to learn and initiative as well as a strong hands-on mentality

Interested?

Please apply now and exclusively by e-mail to

hr@apptec360.com.

Your application should please include the following documents:

- Cover letter
- Resume/CV
- References
- Salary expectation
- Earliest possible starting date

Printed applications by mail cannot be processed

What we offer

- Attractive base salary and variable compensation components
- Comprehensive training and development opportunities
- Flexible working hours
- Homeoffice possible after consultation
- Ergonomic workstations
- Free hardware selection
- AppTec mobility package